IC-GRADE EXECUTION-RISK BRIEF

What a SignalScan looks like

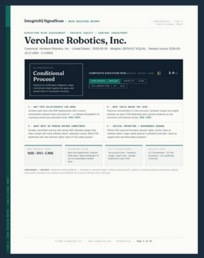
Where a SignalCard triages, SignalScan decides — three bound documents, one evidence-disciplined method.

Every score, risk, and gate resolves to a numbered, dated public source, on the same 0–10 risk scale.

DECISION BRIEF · 2 PP

Decision Brief

The IC-ready call: recommendation, composite risk, ranked risks, gates.



MAIN REPORT · 10 PP

Main Decision Report

Domains, scorecard, red flags, gates, options and the decision close.

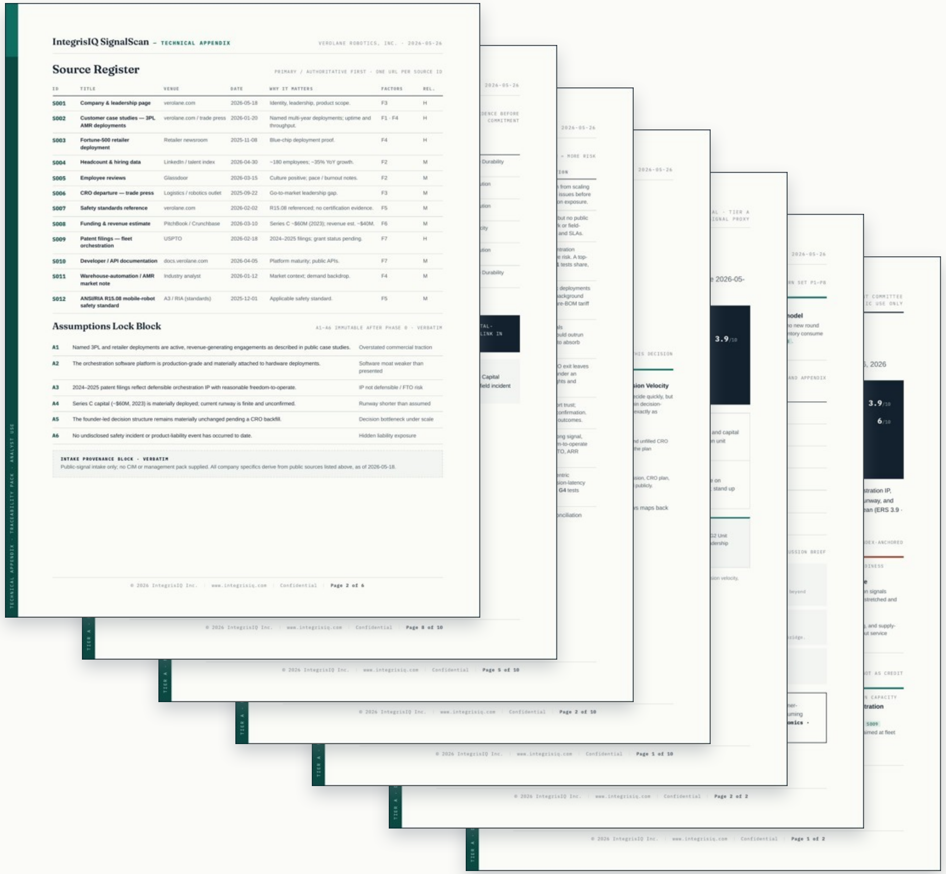
APPENDIX · 6 PP

Technical Appendix

Traceability pack: source register, assumptions, ledgers, composites.

SIGNALSCAN · TIER A · ~18 PAGES

The three documents, and what each delivers

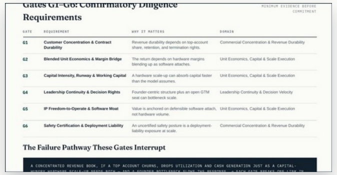


BRIEF · MAIN REPORT · TECHNICAL APPENDIX

ACTUAL 18-PAGE OUTPUT — VEROLANE ROBOTICS SAMPLE

01 Recommendation + composite gauge

The call, composite execution risk and most-acute index on one scale.



02 Gates & tests · G1–G6

The conditions that must be proven before capital is committed.

03 Full nine-index scorecard

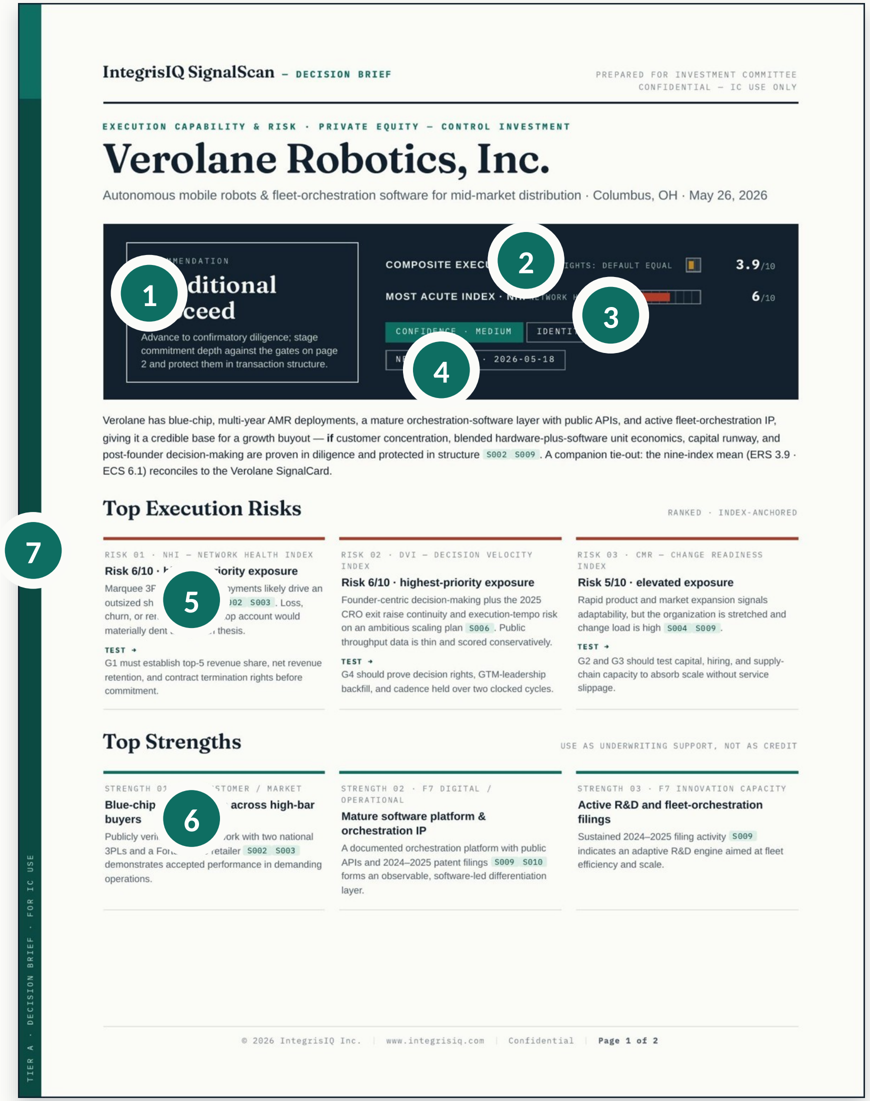
Every index with risk, confidence, why-now and its gate/action.

04 Evidence ledger & source register

Every claim traced to a numbered, dated public source.

TRACEABILITY · Source Register + Signal Log retained; observations kept separate from interpretations.

Anatomy of the Decision Brief



Decision Brief · page 1 of 2

Page 2 carries the operating patterns, the G1–G6 gate table, questions for management, and the final call.

1 Recommendation

The call — Conditional Proceed — stated first, with scope.

2 Composite execution risk

The equal-weighted mean of the nine indices on one 0–10 scale (3.9).

3 Most-acute index

The single highest risk driver, called out by name (NHI 6).

4 Confidence & identity

How well the public record supports the read, plus entity-match confidence.

5 Top execution risks

Ranked and index-anchored — each carries a test that routes to a gate.

6 Top strengths

Underwriting support, not credit — used to frame, never to reassure.

7 Spine · IC use

Tier, document type, and intended audience run down the teal spine.

TRACEABILITY · THE SIGNALSCAN DIFFERENCE

One claim, traced across all three parts

Customer concentration — the deal's top execution risk — appears in every document, each time with more evidence behind it.

1 · DECISION BRIEF

RISK 01 · NHI — NETWORK HEALTH INDEX

Risk 6/10 · highest-priority exposure

Marquee 3PL and retail deployments likely drive an outsized share of revenue S002 S003. Loss, churn, or renegotiation of a top account would materially dent the growth thesis.

TEST →

G1 must establish top-5 revenue share, net revenue retention, and contract termination rights before commitment.

Named as Risk 01 · NHI — the highest-priority exposure, with a test routing to Gate G1.

2 · MAIN REPORT

PFC	**Political Friction Cost**	2	H	Limited political / trade exposure; domestic deployments and no adverse signal. Policy friction is a background cost variable. Downside work tests hardware-BOM tariff exposure.
				Rapid product and market expansion signals

Scored on the nine-index scorecard at 6/10, with the why-now and its gate/action.

3 · TECHNICAL APPENDIX

S001	**Company & leadership page**	verolane.com	2026-05-18	Identity, leadership, product scope.	F3	H
S002	**Customer case studies — 3PL AMR deployments**	verolane.com / trade press	2026-01-20	Named multi-year deployments; uptime and throughput.	F1 · F4	H
S003	**Fortune-500 retailer deployment**	Retailer newsroom	2025-11-08	Blue-chip deployment proof.	F4	H
S004	**Headcount & hiring data**	LinkedIn / talent index	2026-04-30	~180 employees; ~35% YoY growth.	F2	M
S005	**Employee reviews**	Glassdoor	2026-03-15	Culture positive; pace / burnout notes.	F2	M

Tied in the Source Register to dated public sources — S002 and S003.