



IC - GRADE EXECUTION - RISK BRIEF

What a SignalScan looks like

Where a SignalCard triages, SignalScan *decides* — three bound documents, one evidence-disciplined method.

Every score, risk, and gate resolves to a numbered, dated public source, on the same 0–10 risk scale.



DECISION BRIEF • 2 PP

Decision Brief

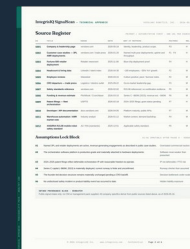
The IC-ready call: recommendation, composite risk, ranked risks, gates.



MAIN REPORT • 10 PP

Main Decision Report

Domains, scorecard, red flags, gates, options and the decision close.



APPENDIX • 6 PP

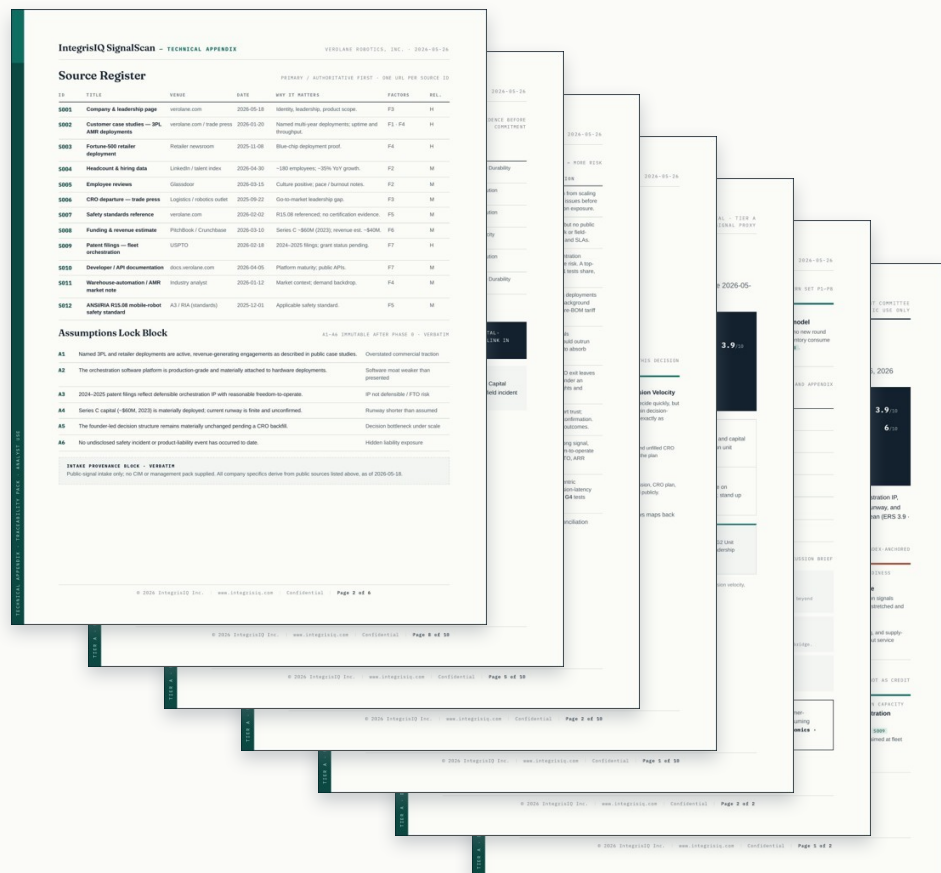
Technical Appendix

Traceability pack: source register, assumptions, ledgers, composites.



SIGNALSCAN • TIER A • ~18 PAGES

The three documents, and what each delivers



01 Recommendation + composite gauge

The call, composite execution risk and most-acute index on one scale.

02 Gates & tests • G1–G6

The conditions that must be proven before capital is committed.



03 Full nine-index scorecard

Every index with risk, confidence, why-now and its gate/action.

04 Evidence ledger & source register

Every claim traced to a numbered, dated public source.

BRIEF • MAIN REPORT • TECHNICAL APPENDIX

ACTUAL 18-PAGE OUTPUT – VEROLANE ROBOTICS SAMPLE

TRACEABILITY • Source Register + Signal Log retained; observations kept separate from interpretations.

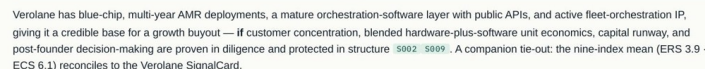


IntegrisIQ SignalScan – DECISION BRIEF

PREPARED FOR INVESTMENT COMMITTEE
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EXECUTION CAPABILITY & RISK • PRIVATE EQUITY – CONTROL INVESTMENT

Autonomous mobile robots & fleet-orchestration software for mid-market distribution · Columbus, OH · May 26, 2026



Top Execution Risks

RANKED - INDEX-ANCHORED

RISK 01 • NHI – NETWORK HEALTH INDEX

Risk 6/10 • **Priority exposure**

Marquee 3F outsized sh
churn, or rei
materially dent

5

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102 5003. Loss,
op account would
thesis

TEST +
G1 must establish top-5 revenue share, net revenue retention, and contract termination rights before commitment.

RISK 02 - DVI - DECISION VELOCITY

Risk 6/10 • highest-priority exposure
 Founder-centric decision-making plus the 2025 CRO exit raise continuity and execution-tempo risk on an ambitious scaling plan [S006](#). Public

TEST →
G4 should prove decision rights, GTM-leadership backfill, and cadence held over two clocked cycles.

RISK 03 - CMR - CHANGE READINESS

Risk 5/10 • elevated exposure
Rapid product and market expansion signals adaptability, but the organization is stretched and change load is high S004 S009.

TEST →
G2 and G3 should test capital, hiring, and supply-chain capacity to absorb scale without service slippage.

Top Strengths

USE AS UNDERWRITING SUPPORT. NOT AS CREDIT

STRENGTH OF CUSTOMER / MARKET

Blue-chip buyers **6** **across high-bar**
Publicly verifi... work with two national
3PLs and a For... retailer S002 S003
demonstrates accepted performance in demanding
operations.

STRENGTH 02 • F7 DIGITAL /

Mature software platform & orchestration IP

A documented orchestration platform with public APIs and 2024–2025 patent filings **S009 S010** forms an observable, software-led differentiation layer.

STRENGTH 03 - F7 INNOVATION CAPACITY

Active R&D and fleet-orchestration filings
Sustained 2024–2025 filing activity **S009** indicates an adaptive R&D engine aimed at fleet efficiency and scale.

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The call — Conditional Proceed — stated first, with scope.

The equal-weighted mean of the nine indices on one 0–10 scale (3.9).

The single highest risk driver, called out by name (NHI 6).

How well the public record supports the read, plus entity-match confidence.

Ranked and index-anchored — each carries a test that routes to a gate.

Underwriting support, not credit — used to frame, never to reassure.

Tier, document type, and intended audience run down the teal spine.



One claim, traced across all three parts

Customer concentration — the deal's top execution risk — appears in every document, each time with more evidence behind it.

1 · DECISION BRIEF

RISK 01 · NHI — NETWORK HEALTH INDEX

Risk 6/10 · highest-priority exposure

Marquee 3PL and retail deployments likely drive an outsized share of revenue S002 S003. Loss, churn, or renegotiation of a top account would materially dent the growth thesis.

TEST →

G1 must establish top-5 revenue share, net revenue retention, and contract termination rights before commitment.

Named as Risk 01 · NHI — the highest-priority exposure, with a test routing to Gate G1.

2 · MAIN REPORT



Scored on the nine-index scorecard at 6/10, with the why-now and its gate/action.

3 · TECHNICAL APPENDIX

S001	Company & leadership page	verolane.com	2026-05-18	Identity, leadership, product scope.	F3	H
S002	Customer case studies — 3PL AMR deployments	verolane.com / trade press	2026-01-20	Named multi-year deployments; uptime and throughput.	F1 - F4	H
S003	Fortune-500 retailer deployment	Retailer newroom	2025-11-08	Blue-chip deployment proof.	F4	H
S004	Headcount & hiring data	LinkedIn / talent index	2026-04-30	~180 employees; ~35% YOY growth.	F2	M
S005	Employee reviews	Glassdoor	2026-09-15	Culture positive; pace / burnout notes.	F2	M

Tied in the Source Register to dated public sources — S002 and S003.